



Since 1975 Klättermusen has been a pioneer in making refined Scandinavian Mountaineering Equipment. The designs combine utility and extreme durability, always with consideration of the environment in mind. Klättermusen supports and inspire outdoor enthusiasts through unforgiving weather conditions and unpredictable terrains. Rigorously tested in real-world conditions, the equipment embodies Klättermusen's commitment to creating the best and most sustainable equipment available.

Sales Representative Germany

We are currently looking to hire a full time Sales Representative. The roles main tasks will be sales, customer service and support.

This person will play an important role within Germany for Klättermusen. He or she will work closely with the Head of Sales Europe and the global sales team.

The position is based in Germany and reports to our Head of Sales Europe.

Responsibilities:

- Prepare and conduct sales presentations of products at Trade Fairs, in-house and/or virtual sell in meetings.
- Identify and engage with potential new customers in Germany
- Weekly and monthly reporting
- Learn and apply new product knowledge to enhance sales and personal professionalism.
- Support our Head of Sales Europe.
- Travel (80%) to visit customers in Germany
- Consistent performance and professionalism on a sales level
- Planning sales seasons and strategies
- Meeting and exceeding sales goals
- Wholesale customer support and service

Qualifications:

- min. 1 year of experience as (specialist) field sales or tec rep, preferably in the outdoor, skiing, running, sports and/or fashion sector.
- Excellent customer service and a feel for how to create exceptional customer experiences
- Passion for the outdoors
- Energetic, with a positive attitude and predisposition to improving themselves and others.
- Good knowledge within MS Excel
- Strong verbal and written professional communication skills, in both English and German.
- An ability to operate efficiently and autonomously
- Strong discipline, well-structure and an ability to organise
- Preferably based in southern or central Germany
- Fluent or Native in German and English is a must





Benefits

- Klättermusen offers an exciting and rewarding work environment where your experience and passion are encouraged and supported
- Be part of a young minded, fast growing and dynamic company
- Employee discounts on our products
- Company car and work equipment for private use
- Product grant
- Wellness and educational grant
- Personal growth and learning
- Competitive salary

If you're ready to take the next step in your career and become part of our community that thrives on innovation, sustainability and adventure, apply now and join the Klättermusen family!

Please send your application with motivation letter and CV to: patrick@klattermusen.se

